



Cathy Trinh
Business Advisor
Tarrant SBDC
(817) 515-2607

My passion is helping businesses become bankable and aligning them with the right lenders for their financial situation.

<u>Our Process</u>	<u>Resources Available</u>	<u>Expertise/Presentation</u>	<u>Success Stories</u>
<p>The Tarrant SBDC helps existing and prospective business owners grow their business by offering a wide variety of services, including one-on-one consulting with our Business Advisors, assistance with loan proposals, accounting, market research and management assistance. The SBDC network provides a strong conduit to business partners and resources, and offers expertise in finance, QuickBooks, and government contracting. Working with an SBDC Business Advisor will considerably improve your chance for success.</p>	<ul style="list-style-type: none"> • Five Advisors/four offices serving Tarrant County • Advisors have banking, accounting, finance, manufacturing experience • Full suite of services to facilitate access to capital • Business Loan Assistance • Financial Analysis and Benchmarking • QuickBooks Troubleshooting • Business Plans • Market Research • No cost for advising or consulting services 	<ul style="list-style-type: none"> • Over ten years in the finance and banking industry. • Strong relationship with over 25 major lenders in DFW. • Deep connection in the Asian American business community. • Board member of U.S Pan Asian American Chamber of Commerce Southwest • Monthly guest speaker on Saigon Radio 1600 AM. • Was interviewed on Saigon TV Dallas/Fort Worth 55.3 • Executive MBA- University of Texas at Arlington. <p><u>Accomplishments</u> Assisted clients with access to capital of \$4.5million in 2015-2016.</p>	<p>When Maria approached her primary bank for a line of credit for her business, she was denied. Through the guidance and connection of her business advisor Cathy Trinh, Maria was able to acquire a line of credit of \$150,000 from a local bank in Arlington. This line of credit will help her business with their cash flow issues and obtaining more inventory.</p> <p>Maria D Aaron, Owner La Reina Auto Sales and Services, LLC</p> <p>Josh Rogers hit his first brick wall when every lender he approached declined his loan request to start a gourmet grilled cheese sandwich restaurant. After helping him to assemble an impeccable loan package, Cathy Trinh introduced him to a non-profit lender. Josh was able to get the financing that he needed to start his dream business. Grain & Dairy was opened in June 2016 in Hurst, TX and created 15 jobs for the community.</p> <p>Josh Roger, Grain & Dairy LLC</p>