



Efren Villanueva  
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*I excel in communication skills, listening to my client, assessing their situation and assisting to take a course of action beneficial to developing the entrepreneur and their business enterprise.*

<u><b>Our Process</b></u>	<u><b>Resources Available</b></u>	<u><b>Presentations / Expertise</b></u>	<u><b>Satisfied Customers</b></u>
<p>The Tarrant SBDC helps existing and prospective business owners grow their business by offering a wide variety of services, including one-on-one consulting with our Business Advisors, assistance with loan proposals, accounting, market research and management assistance. The SBDC network provides a strong conduit to business partners and resources, and offers expertise in finance, QuickBooks, and government contracting. Working with an SBDC Business Advisor will considerably improve your chance for success.</p>	<ul style="list-style-type: none"> <li>• Five Advisors/four offices serving Tarrant County</li> <li>• Advisors have banking, accounting, finance, operational experience</li> <li>• Full suite of services to facilitate access to capital</li> <li>• No cost for advising or consulting services</li> <li>• Business Loan Assistance</li> <li>• Financial Analysis and Benchmarking</li> <li>• Business Plans</li> <li>• Market Research</li> </ul>	<ul style="list-style-type: none"> <li>• <i>Resourceful and strategic thinking business development specialist with over twenty years of professional experience building client, business, government, military, and community relationships</i></li> <li>• Assisted client with SBA 504 loan, process and advocacy leading to brewery startup</li> <li>• Developed new seminar topics and curriculum in English and Spanish.</li> <li>• Extensive work with national guard and service members, and Veterans, to grow sustainable businesses</li> </ul>	<p>“The SBDC taught me how to become bankable, understand the loan process, and appreciate the value of a business plan. Efren reviewed my site plan, capital needs, and help me secure financing to open my business to realize the American Dream”</p> <p><b>-DieaKaleia DK Lube &amp; Detail</b></p> <p>“Efren was very instrumental in review and feedback on business plan, lead to lenders, and advocacy along the way as we got our SBA 504 loan to start our craft brewery. He provided encouragement and guidance in addition to great market research.”</p> <p><b>-Macy Moore, Managing Partner HopFusion Ale Works, LLC</b></p> <p>“TSBDC and Efren were of extreme value and support in developing my medical practice business plan. They provided guidance, feedback, and help to get my business organized and started.”</p> <p><b>-Elizabeth Hernandez-Cardona, MD Elysian Cosmetic Surgery Center</b></p>